



our organisation is driven by social enterprises



Partners



Development Trust Association
www.dta.org.uk

Co-operatives South East
www.cooperatives-se.coop

Social Firms UK
www.socialfirms.co.uk

Amicus – Horizon Group
www.amicus-group.co.uk

SEEDA
www.seeda.co.uk

Business Link
www.businesslink.gov.uk/southeast

GOSE
www.go-se.gov.uk

Plunkett Foundation
www.plunkett.co.uk

RAISE
www.raise-networks.org.uk

se who?

The se² partnership is the partnership of organisations and networks supporting the development of social enterprise in England's South East. Our aim is to provide a flexible, dynamic and sustainable infrastructure to help deliver our vision for a social enterprise sector focused on markets and needs within the region's communities. Our values include mutuality, entrepreneurship and local delivery. We combine expertise and enhance the programmes of all our partners, providing partnership services such as information, informing strategy, campaigning and awareness raising, along with income generating services such as training, consultancy, events and specialist support programmes.



Local Networks



To contact your local social enterprise network, visit
www.se2partnership.co.uk/networks.asp

What have we achieved?

The past year has been a blast! The se² partnership is pleased to report on some significant achievements made in supporting and raising the profile of the region's social enterprise sector. These include:

10 sub regional networks continued to be supported across the region - enabling the South East's social enterprises access to a local support network – practically on their doorsteps!

98 social enterprises supported with grant funding for professional consultancy services. Working with Business Link and funded by the OTS, we backed a £2,500 business support voucher scheme paying out a combined total in excess of £220,000. Websites have been launched, brands have been redesigned, commercial activities have been explored and low carbon initiatives have been developed.

20 bursaries awarded to train and support Social Enterprise Advisers in gaining ILM level 5 in Social Enterprise Business Support or SFEDI Accreditation. Working with Business Link and funded by the OTS, we helped to support a Social Enterprise Adviser CPD programme, which enabled potential advisers to gain the required skills to offer business advice to social enterprises in the South East. This has helped provide better learning opportunities for social enterprises.

160 individuals attended one of 10 Social Enterprise Visits. The se² partnership delivered a Social Enterprise Visit programme, funded by the OTS, across the South East to raise the profile and awareness of social enterprise to infrastructure support organisations, Local Authority procurers and commissioning teams, local policy influencers, etc, and aimed to increase their knowledge and awareness of the sector. *"I now have a better understanding of what a social enterprise is, how they contribute to the local, regional and national picture and how passionate the people are involved with them – very inspiring!"* – one delegate remarked.

270 individuals attended "An Introduction to Social Enterprise" events, with in excess of 250 referrals to Business Link. Working collaboratively and funded by the OTS, the se² partners delivered 10 awareness raising events designed to stimulate and create a thriving social enterprise sector and targeting those thinking about, or considering, starting a social enterprise. A great example of collaborative working!

270 social enterprises attended a subject/sector specific event with in excess of 200 referrals to Business Link. Responding to the needs of the South East's social enterprises, 20 sector/subject specific workshops or events, funded by the OTS, were delivered across the region geared at supporting existing social enterprises in subjects of need to support them in developing their businesses. Subjects ranged from social accounting and impact measurement, self directed support and commissioning, making local food work, supporting women in social enterprise, modernisation of social care, sustainability and commissioning, supporting arts based social enterprises, corporate social responsibility, on-line marketing to name a few....

30 members signed to the newly launched SEASON network – a project funded by Capacitybuilders seeking to improve the support available for social enterprises in the South East through the creation, establishment and development of a regional network for social enterprise advisers. The Network launched late Autumn 2009 and membership continues to grow.

65 Social Enterprise Business Advisers attended SEASON's 9 topical seminars. Topics ranged from Community Shares, Company Act 2006 and Social Accounting.

50 social enterprises involved in one of 5 pilot Peer-to-Peer support groups established in the South East, as part of the launch of the new Communication for Action project, funded by Capacity builders, and which will be rolled out across the South East during 2010.

6 social enterprises selected to take part in the launch of The Better Project – a Capacitybuilders funded project designed with a threefold purpose; to introduce and embed a social impact assessment tool/s into social enterprises across Sussex; to enable those enterprises to produce high quality information to procurers, commissioners and support organisations thereby improving access to public procurement opportunities; to raise the awareness of the social enterprise sector and its 'offer' to procurement teams. 8 organisations also benefitted from a three day master class in social accounting in Milton Keynes.

600 readers already of the newly launched "Social Enterprise" e-bulletin – designed to inform, educate and build the capacity of the South East's social enterprises. Pages are filled with case studies, inspirational stories, sector news, opportunities, funding programmes, events, and much more...

2241 hits to the newly launched se² partnership website

promoting and co-ordinating social enterprise activity in the South East. The website acts as a regional portal into what support is available, what is happening in the South East in terms of events, workshops, training courses, advice surgeries, etc, and also works alongside our virtual on-line networking site, currently set up through facebook.